

RODNEY NAJAR BETANCOURT

Los Angeles, CA

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Strategic analytics professional combining financial services expertise with data-driven problem solving. Experienced in discrepancy analysis, fraud mitigation, underwriting support, and reporting automation. Known for building scalable analytics solutions that enhance accuracy, reduce risk, and support decision making.

Client Solution Support Analyst **EOI Service Company | Mar 2023 – Present**

- Analyze and cleanse census datasets to support underwriting accuracy and development.
- Generate disruption reports and structured benefit comparisons supporting negotiations.
- Produce debriefs synthesizing participation data, plan shifts, and premium trends.
- Built an internal AI-assisted proposal analyzer that extracts structured content from PDF.

Credit Analyst III **Castle Credit | Dec 2019 – Jan 2023**

- Developed SQL and Excel based fraud detection models reducing fraudulent credit activity.
- Conducted discrepancy analysis improving approval accuracy and reporting reliability.
- Built dashboards providing leadership visibility into credit risk exposure and operational KPIs.
- Streamlined risk workflows, reducing processing delays by 20%.

Multi-Line Insurance Agent **State Farm Insurance | 2018 – 2019**

- Assessed client risk profiles and structured life, auto, and health coverage solutions.
- Managed renewals, claims communication, underwriting and account servicing.

Underwriter II **Motolease Financial | 2016 – 2018**

- Evaluated financial and credit records to assess eligibility and mitigate fraud exposure.
- Documented underwriting decisions aligned with compliance and risk standards.

Finance Manager (F&I) **In-House Auto Finance | 2012 – 2016**

- Structured and negotiated loan agreements while ensuring regulatory compliance and accuracy.
- Maintained strong finance penetration through disciplined underwriting analysis.

EDUCATION

Bachelor of Business Administration
University of Illinois Chicago – May 2024